



Donor Report

Issued Summer 2026

Dear Friends of People Inc. & the People Inc. Foundation,

We are proud to present the People Inc. Foundation 2025 Donor Report. In the pages ahead, we share highlights from the past year and thank you for helping us make meaningful progress possible through your generosity. Your support of People Inc. and the People Inc. Foundation has been instrumental in funding essential improvements to our facilities, advancing innovative programs that strengthen the health and safety of people in our residential settings and providing vital resources that help people living independently in the community thrive with greater confidence and stability.

As we reflect on another year of service, we are inspired by the compassion and commitment of our staff, board members, volunteers and donors. Grounded in the People Inc. mission, we continue to invest in high-quality environments, responsive services and forward-thinking solutions that enrich lives and expand opportunities.

People Inc. is privileged to support 10,000 individuals and their families, and your generosity continues to make that work more impactful, creative and innovative. We are deeply grateful for your partnership and look forward to all we can accomplish together in the year ahead.

In gratitude,

A handwritten signature in black ink that reads "Anne McCaffrey".

Anne McCaffrey
President & CEO

A handwritten signature in black ink that reads "Erica C. Sammarco".

Erica C. Sammarco
Sr. Vice President, Advancement
& Director, People Inc. Foundation

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A Lifeline for Families: Expanding Respite Care Services

Thanks to support from the People Inc. Foundation, a former People Inc. residential facility in Amherst has been transformed into a 12-bed respite house that opens in summer of 2026. The Acacia Respite House will become the region's only certified respite program for people with IDD that operates 24 hours a day, seven days a week.

A \$500,000 funding commitment from the People Inc. Foundation last year made it possible to complete renovations, creating a vital new community resource for families and caregivers in need of short-term care and support.

"Respite is incredibly important for our family because my daughter requires 24-hour care and supervision," said Debra Kopera, whose family uses People Inc. respite services.

"It gives us a chance to step away from caregiving responsibilities, knowing she is safe and well cared for, while also giving her the opportunity to spend time with her peers and be part of the community."

Overnight respite provides temporary relief for caregivers while ensuring their loved ones receive safe, quality support in a welcoming residential setting. Access to overnight respite services has become increasingly limited throughout the region following the closure of several programs during the COVID pandemic.

"Overnight respite is one of the most difficult services for families to access consistently, yet it is one of the most important," said People Inc. President and CEO Anne McCaffrey. "For many caregivers, respite is not a luxury. It is essential. It helps prevent burnout, strengthens family caregiving arrangements and provides peace of mind knowing their loved one is receiving exceptional care."

People Inc. is also grateful for the support of the Ralph C. Wilson, Jr. Foundation Legacy Fund at the Community Foundation for Greater Buffalo, whose support also contributed meaningfully to this important initiative and helped bring this much-needed project to life.

Annual Giving *by the Numbers 2025*

\$404,861

restricted

Total donations

*Numbers reflect outright gifts received
from January 1 - December 31, 2025.*

\$1,620,258

\$1,215,397

unrestricted

\$308,834

in special events revenue

\$17,511

in employee giving

\$12,594

in memorial/tribute gifts

\$19,307

in digital fundraising
(Giving Tuesday & Give716)

897

number of total donors

274

new donors
(12% increase in new donors)

59%

donor retention rate
(donors who made gifts at
least two consecutive years)

Top Donor Designations

- People Inc. Unrestricted Fund
- ArtsWork Fund
- Capital Improvement Fund
- President and CEO's Discretionary Fund



A Recipe for Better Support:

Highmark Blue Cross Blue Shield Supports Meals Matter Initiative

For many people with intellectual and developmental disabilities, mealtime requires thoughtful planning and specialized support to ensure food is both safe and nutritious. From modified textures to swallowing considerations, meal preparation can play a critical role in promoting health, independence and quality of life for the people we serve.

Thanks to a \$225,000 grant from Highmark Blue Cross Blue Shield through Highmark Blue Fund, People Inc. strengthened this essential area of care through the launch of **Meals Matter**, a new training initiative designed to equip People Inc. employees with the skills and confidence to prepare safe, healthy meals for people with disabilities.

“We are so grateful to Highmark Blue Cross Blue Shield for this critical investment in the Meals Matter program. Every day, direct support professionals prepare meals for, or alongside, people with disabilities. This new program will help develop their skills in the kitchen and ensure an inclusive environment where everyone has access to safe, nutritious meals.”

Anne McCaffrey

People Inc. President and CEO



The Highmark grant supported both the development of a comprehensive training curriculum and the construction of a state-of-the-art training kitchen at People Inc.'s Center for Learning & Development, Human Resources and Advocacy. Approximately 800 employees will gain hands-on experience each year in meal preparation and adaptive techniques at new employee orientation.

Events That Bring us Together & Make a Difference



Impact Worth Celebrating

More than 300 supporters gathered for “**A Night of Celebration**” on April 30, 2025, turning the evening into a powerful show of community support that raised more than \$103,000 for People Inc. programs and services. The event celebrated a year of meaningful progress, including the expansion of the ArtsWork program, increased wages for direct support professionals and advancements in assistive technology, such as the Obi, which supports independent eating.

Guests also enjoyed a vibrant silent auction, a spirited performance by a talented group of People Inc.’s ArtsWork performers called The Traveling Troupe and a special Golden Raffle where one lucky winner took home a five-night European getaway. Thank you to Gold Sponsor Creative Structures Services (CSS) and the rest of the sponsors who made the evening possible.



An Ace for a Cause

A memorable moment on the course set the tone at the People Inc. Foundation’s annual golf tournament, **The Drive Fore People Inc.**, held July 14, 2025, at Park Country Club in Williamsville. Event attendee, Justin Wainwright, made the day unforgettable with a hole-in-one shot on a grand prize contest hole, earning a \$10,000 take-home prize.

After an exhilarating day on the course, guests gathered for dinner, a silent auction and a brief program, followed by the announcement of a Golden Raffle winner, who received a four-night stay in Cancun, Mexico. The sold-out event welcomed more than 140 golfers and supporters and raised more than \$173,000 in support of People Inc.’s programs and services. Special thanks to Presenting Sponsor Parkview Health Services and all who supported the event.





A Safety Net When It's Needed Most:

Walsh Insurance Supports People Inc. Emergency Fund

For some people with disabilities and their families, everyday challenges can quickly become emergencies. A utility bill that is higher than expected, the need for basic hygiene products, clothing, cleaning supplies, or access to technology can create significant hardship for those living on limited budgets.

Recognizing the growing challenges faced by people with disabilities living in the community, the People Inc. Foundation established the Community Based Services Emergency Support Fund in 2025 with generous support from Walsh Insurance.

"We're very honored to partner with People Inc., and we know the great work People Inc. does for many different families," said Ted Walsh, CEO of Walsh Insurance. "We know the fund is being used in a very wise and thoughtful way and that gives us great joy. It makes us want to lean in and do more."

The fund was born from a conversation between Walsh and People Inc. leaders about how his support could make the greatest impact. Together, they identified a pressing need for emergency financial assistance for people living independently or with

family members, leading to the creation of a resource that is already helping people overcome financial barriers and maintain their independence.

More than 2,000 people receiving self-direction services through People Inc. are eligible for assistance through the fund. Already, more than 70 people and families have received support totaling approximately \$32,500.

"We thank Walsh Insurance for quietly, consistently and generously standing alongside organizations like ours, helping to ensure that individuals with disabilities, older adults and families in need can access the programs, services and opportunities they deserve," said People Inc. President and CEO Anne McCaffrey.

"We were blessed beyond measure."

Scan the QR code to watch a video about how the Emergency Fund helped Jody Hanel and her family members, Kassie and Carly, receive a new laptop to support their schooling and independence.



A New Model for Residential Health Care

People Inc. has launched a first-of-its-kind nurse practitioner program designed to bring medical care directly into residential settings. Instead of defaulting to emergency room visits for non-urgent concerns, a nurse practitioner can now evaluate and treat people served onsite, delivering timely and appropriate care in a familiar environment. This approach helps reduce unnecessary hospital trips, minimizes stress associated with unfamiliar medical settings and ensures health needs are addressed more efficiently. The program also supports residential staff by reducing time spent on transportation and hospital waits, helping maintain consistent coverage and care within homes.

This initiative was made possible with a portion of funds from the \$5 million commitment announced in 2024 by B. Thomas Golisano and the Golisano Foundation. It reflects a shared investment in innovative, person-centered health care that improves outcomes while strengthening support for direct support professionals and people served.



The Legacy of the Rivershore Foundation

Made possible through the dedication and generosity of supporters to Rivershore Inc., which merged with People Inc. in 2016, a new single-family home in the Village of Youngstown will create a unique opportunity for accessible homeownership in Western New York. Prior to the merger, Rivershore received a donated property on Hinman Street and raised dedicated funds to support the development of an accessible residential initiative on the site. Today, those funds are helping bring that vision to life.

People Inc. took an innovative approach with the project and is working in partnership with Niagara Area Habitat for Humanity to develop an accessible, three-bedroom single-family home designed to address a critical need for affordable homeownership in the region. Once completed, the 2,015 square-foot home will be sold to an eligible buyer through Habitat's homeownership program, which serves households earning less than 80% of the Area Median Income. Notably, this marks People Inc.'s first homeownership initiative, expanding upon its longstanding commitment to affordable housing and community inclusion.

The names on the following pages are an integral part of the People Inc. mission.

Because of you - the individual donors, families, foundations, and corporations that make a gift of financial support – People Inc. continuously advances its efforts to invest in the people, programs, facilities and technology that foster stronger, healthier lives and communities. We extend our heartfelt thanks for your generosity and appreciation for your ongoing support.

Erica C. Sammarco,
Sr. Vice President, Advancement
& Director, People Inc. Foundation

President's Circle (\$25,000+)

B. Thomas Golisano,
Golisano Foundation

A Night of Gratitude

People Inc.'s second annual **Loyalty Society Donor Appreciation Event** was held on October 29 at our Arts Experience program location in Buffalo, bringing together People Inc. Foundation donors who give \$1,000 or more to celebrate their impact. Members of the Loyalty Society met with artists and learned how programs like The Arts Experience, part of our ArtsWork initiative, empower people to express themselves, build confidence and discover new skills.

Loyalty Society (\$1000+)

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Robert Battaglia
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Anna Korus*
Anonymous

The meaningful opportunities created in programs like these are made possible through the generosity of donors and grant support.

"Many of you have walked alongside us for years, helping People Inc. grow and evolve. Because of your belief in our mission, we now support more than 10,000 people each year," said People Inc. President and CEO Anne McCaffrey to Loyalty Society supporters.

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Erie County Medical Center Corporation (ECMC)

Flaherty Salmin CPAs

Foundation for Jewish Philanthropies

Founders Software

Freed Maxick

HDE Electric Inc.

HealthWorks of WNY

Hearing Loss Association of America

Highmark Blue Cross/Blue Shield of
Western New York

Ilio DiPaolo's Restaurant

Independent Health

Joe Cecconi's Chrysler Complex

KellyVonne, LLC

Ken Ton Elks Lodge No. 1942

KeyBank National Association



Corporate & Community Partners

Lawley Insurance
Lehigh Construction Group, Inc.
Lombardo Ristorante
Long Associates Architects PLLC
Loptr LLC
M&T Bank
Magavern, Magavern & Grimm, LLP
Manchester Cable Installation, Inc.
Marathon Engineering
Medcor Staffing, Inc.
MM Development Advisors, Inc.
Mt Olive Development Corp
National Fuel Gas Company Foundation
National Fuel Gas Distribution Corp
Naugle Foundation
NOCO
O'Bannon & Davis Inc.
Parkview Health Services
Paul Davis Restoration of WNY
People First Mobility
Permobil Foundation
Pike Construction Services
Pro Benefits Administrators

Property Services of WNY, Inc.
Quantum Rehab - Pride Mobility Products
Razl, LLC
Salvatore's Italian Gardens
Schutte Hospitality Group
Sharp General Contracting Inc.
The Gustave A. & Geraldine S. Werner Foundation
Tops Markets, LLC
Tower Family Fund, Inc.
Towne Auto & Orchard Park Leasing
Ulrich Sign Company
Uniland Development Company
United Business Systems
Upstate Pharmacy LTD
USI Insurance Services
USitek, Inc.
Vogt Sprinkler Service, Inc.
Walsh Insurance
Wegmans Corporate Office
Wehle Foundation
West Herr Automotive Group
Wm. C. Rott & Son, Inc.
WNY Restoration Inc



Ways to Support People Inc.

There are many ways you can be a part of furthering our mission. Make a gift in a way that is most convenient for you.

Tribute Giving

A Tribute Gift is a donation made in memory or in honor of a special person in your life. It is a thoughtful way to memorialize the life of a loved one or a special occasion.

Gifts of Stocks, Securities or Insurance

Gifts of stocks or securities are welcome. You may also wish to name the People Inc. Foundation as a beneficiary of all or part of the proceeds of the death benefit of an existing policy.

IRA Charitable Distributions & Electronic Fund Transfers

Naming People, Inc. as beneficiary of part or all of an IRA or retirement plan could result in tax savings and, in some cases, income tax savings with a gift of your required minimum distribution.

Legacy Giving: Bequests, Annuities, Trusts & More

You can help secure your future and the future of People Inc. through a variety of planned giving options that satisfy your financial, personal and philanthropic goals. We encourage you to consult with a financial advisor or attorney to discuss your goals.

Gifts Through Your Donor Advised Fund

A donor advised fund is a charitable investment account established for the sole purpose of supporting charitable organizations. Contributions of cash or securities to your donor advised fund receive an immediate tax deduction and are directed directly to the charity from your fund streamlining the giving process.





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