



DONOR REPORT 2023



Dear People Inc. Supporters,

On behalf of the People Inc. Board of Directors and Foundation Board, I am honored to share the 2023 Donor Report. In recent months, we experienced many new beginnings, and we are focused on an exciting future.

With the recent integration of Autism Services' programs, we now support 155 group homes and 25 day programs. People Inc. is one of the largest providers of Self-Direction services in the region, supporting more than 1,800 people in 17 counties. After opening Folwell Senior Apartments in Buffalo last year, we proudly operate more than 40 affordable apartment complexes. We also employ nearly 4,700 people, an increase of more than 500 from a year ago.

As we reach these milestones and celebrate People Inc.'s life-changing impact, our dedicated team is focused on the quality

of services we provide, to ensure that growth and the very best in care go hand-in-hand. We strive for innovation and helping people reach their goals.

For those reasons, and more, we proudly share just a few of the incredible projects and programs that exemplify the heights we can reach with the generosity and work of our donors and the People Inc. Foundation.

Thank you for your continued support, and for helping us to open worlds of opportunity. I am extremely proud to share our progress with you.



Gratefully,
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President and CEO, People Inc.

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During 2023, the Boards of the Southeast Foundation and Rivershore Foundation integrated with the People Inc. Foundation and eventually dissolved. We are grateful for their years of service, collaboration and support.

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**In memoriam

Annual Giving by the Numbers, 2023

\$414,850 unrestricted

\$325,638 restricted

\$100,000+ in special events



\$291
average
gift amount

43%
of donors
retained
from prior
year

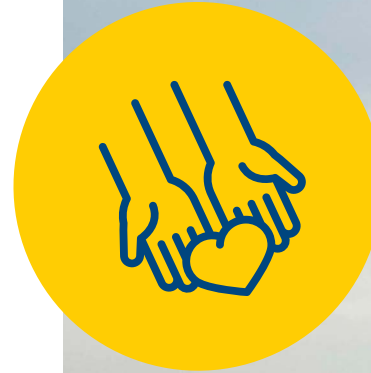


11%
increase in
new donors

DRIVE FORE PEOPLE INC. DRIVES HOME OUR MISSION

Our 2023 People Inc. Foundation Drive Fore Disabilities Golf Tournament was held Monday, July 24. Many thanks to all of the businesses, sponsors, golfers and volunteers for their generous support to help make the sold-out event a success! Their participation supports our mission to provide excellent services for people with intellectual and developmental disabilities, as well as other resources for the communities we serve. The nearly \$100,000 raised will help us provide residences, day programs, rehabilitative health services, respite, and much, much more.

On behalf of the more than 10,000 people who take part in our programs or live in People Inc. residences and the 4,700 dedicated People Inc. employees, we would like to express our gratitude to all of our 2023 supporters, especially the Hole-in-One Sponsors: Allied Mechanical, Inc.; ePlus Technology, Inc./Cisco; Long Associates Architects, PLLC; Parkview Health Services; Savarino Companies, LLC and Upstate Pharmacy.





DONOR PROFILE: DAVID AND BONNE HALL



After decades of volunteer services with People Inc., David and Bonne Hall were so impressed with the hard work and devotion

of its staff that they were determined to do something about it. In 2021, they took action, establishing the incredibly impactful Bonne and David E. Hall Frontline Heroes Scholarship.

Introduced to the agency as an attorney in the 1970s, David supported People Inc. in a professional capacity for many years until his retirement. As he learned more about the agency, he got involved as a board member and volunteer. Bonne joined him at many of the agency's functions, and together,

they were always impressed by the employees and the care they were providing.

"For the past five decades, we've admired the commitment of the staff we know and the tremendous dedication of staff providing direct care and support," said Dave.

Recognizing that supporting the frontline workers is essential for People Inc. to provide the best level of care, the Halls created an ongoing opportunity to help direct care staff further their professional development. Today, the scholarship offers chosen applicants up to \$1,500 per semester toward approved educational degrees or certificate programs.

Since its inception in 2021, 35 employees have benefited from the Halls' generosity.

"We applaud and respect these frontline heroes, who go about their life-changing work every day, without fanfare," they said. "Each one is making an indelible mark in this world, and it's our privilege to support their growth and goals for the future."

"We want to be part of the next chapter of the agency and encourage others to offer their philanthropy," Bonne said. "Once you get to know more about the staff, the administration, and what the people who receive supports can accomplish, you get inspired and want to do more."

A PLACE FOR GROWING – AND GROWTH

While all of People Inc.'s day programs offer people with developmental and intellectual disabilities an opportunity to learn while gaining independence, the Brighton Park Greenhouse takes "growth" to a whole new level. Plants, trees, fruits and vegetables are the center of attention, both indoors and outside, for people receiving services.

Each day, the greenhouse at People Inc.'s Brighton Park Day Habilitation program is buzzing with activity – planting of seeds, weeding and watering. The greenhouse is an educational and therapeutic experience for many of the program attendees. Program participants learn about plant life, vegetables and nutrition from our support professionals, but they also find respite in the greenhouse and the surrounding gardens. People utilize this area to relax, take in the fresh scents, sit by the fishpond, and enjoy the beautiful greenery and colors.

With support from a grant provided by the Lutheran Association for the Developmentally Disabled, the greenhouse received some needed upgrades. The ventilation system was improved and the outdoor area surrounding the greenhouse were cleaned up and renovated with a larger plot of new, accessible raised garden beds.





MAKING THE ARTS *work*



AN IMMERSION INTO THE ARTS

The integration of Autism Services Inc. (ASI) with People Inc. this year has expanded opportunities for advancement of our mission in a number of ways. ASI's distinguished history of delivering high quality art, music and creative movement programming provides an opportunity to expand even further the reach and benefits that artistic expression can have on people who participate in our day programs.

With proceeds from People Inc.'s Better Together Night of Celebration in May, a \$150,000 New York State grant sponsored by Assemblywoman Karen McMahon, and generous donations, People Inc.'s new ArtsWork program will expand an already impactful program into a world class, agencywide immersion into the arts for hundreds of people who choose to participate as part of their life goals.

Funds will enable People Inc. to incorporate visual, literary and performing arts into program plans across several day programs, enhance staff training, purchase supplies, support performances. Along with painting and drawing, ArtsWork will include pottery, photography, music therapy, creative writing, theater production, dance and movement, horticulture, and more.



HELPING PEOPLE ENJOY THE GREAT OUTDOORS

What is better than fresh air and sunshine? Many residents at People Inc. homes throughout Western New York enjoy various outdoor activities or just relaxing in nature.

At many homes, there are special areas built for enjoying the outdoors. Outside visits are often so popular, however, that wear and tear to furniture, patios and other structures can lead to safety and accessibility concerns. This was the situation recently at an Intermediate Care Facility where outside visits are common.

Enter Kelly for Kids. The organization founded by former Buffalo Bills quarterback Jim Kelly generously provided the People Inc. Foundation with a \$20,000 grant to restore and repair a gazebo and patio at the home. The work will enhance accessibility and sensory stimulation, directly impacting quality of life!





URBAN GATHERING SPACE REIMAGINED

This year, People Inc. along with the Oxford Square Block Club, unveiled an estimated \$600,000 in transformational enhancements to a small plot of land at the corner of Oxford Avenue and Lafayette Avenue, just outside our Linwood-Lafayette Senior Apartments in Buffalo. The project is funded primarily through a state grant secured by New York State Senator Sean Ryan. The People Inc. Foundation has also committed an additional \$75,000 to cover other expenses.

Renovations of the lot will add new amenities for visitors of all ages to enjoy creating a versatile, multigenerational community gathering space. Preliminary design for the reimagined lot includes plans for an accessible playground, additional seating, and new shade structures. The design is the culmination of a year of close coordination with the Oxford Square Block Club to gather community feedback and determine which amenities would best benefit the surrounding neighborhood.

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 County
 United Way of Greater Rochester
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HELP WORLDS OPEN UP!

Your gift of support to the People Inc. Foundation makes a meaningful difference in the thousands of lives of people with intellectual and developmental disabilities and their families, to the Deaf and hard of hearing community, seniors, and many who struggle with housing instability. Through innovative programs, a dedication to person-centered excellence, and an environment that celebrates diversity and advocates for the well-being of others, People Inc. helps worlds open up!



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